



The Search for a Chief Enrollment Officer

Ann Bailey – Greenwood/Asher & Associates

Michael Frendien – Spelman Johnson

Rich McNeal – Parker Executive Search

Mary Napier – Napier Executive Search

Philip Perkins – Harvard Group International

Tammy Aagard – University of Florida

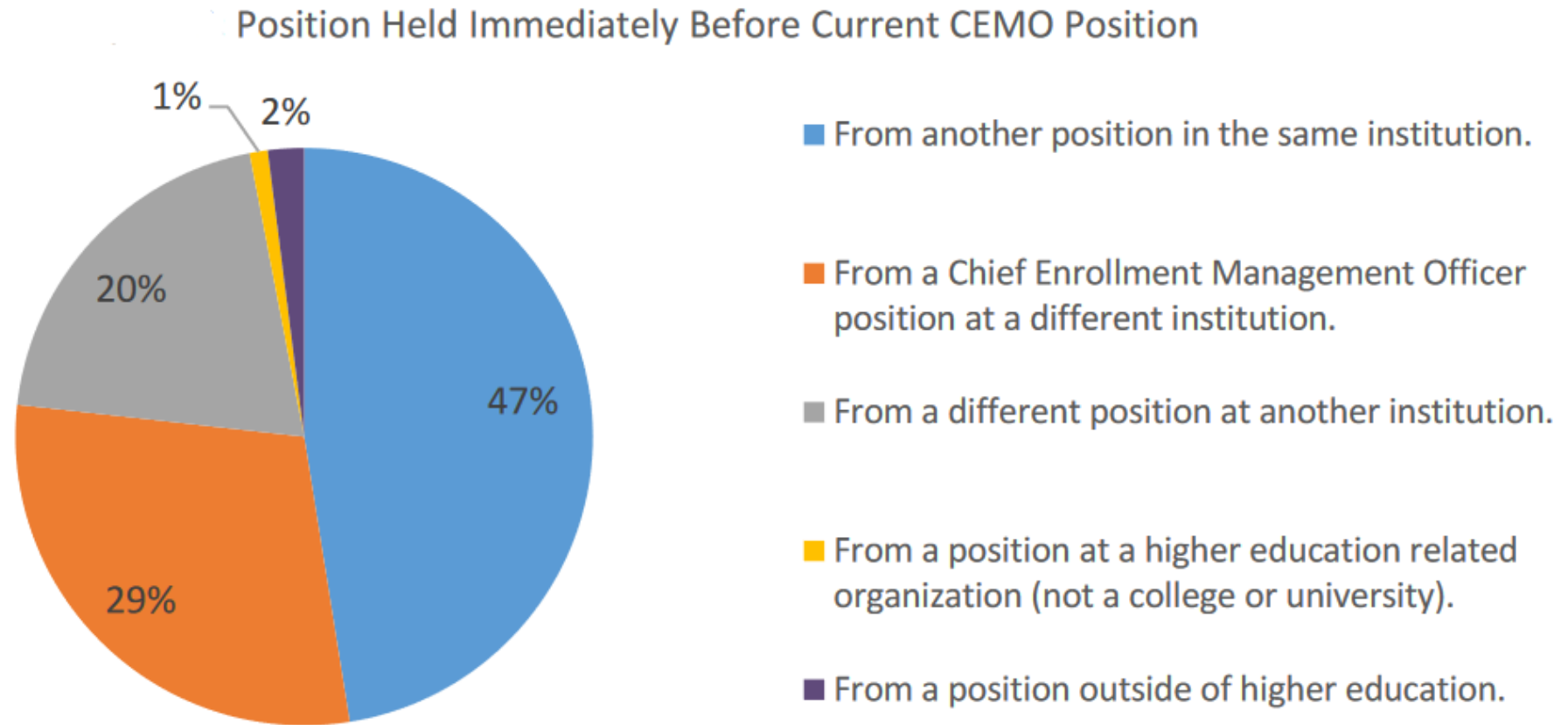
Tuesday, November 5, 2019

1:30-2:30

Outline of Session

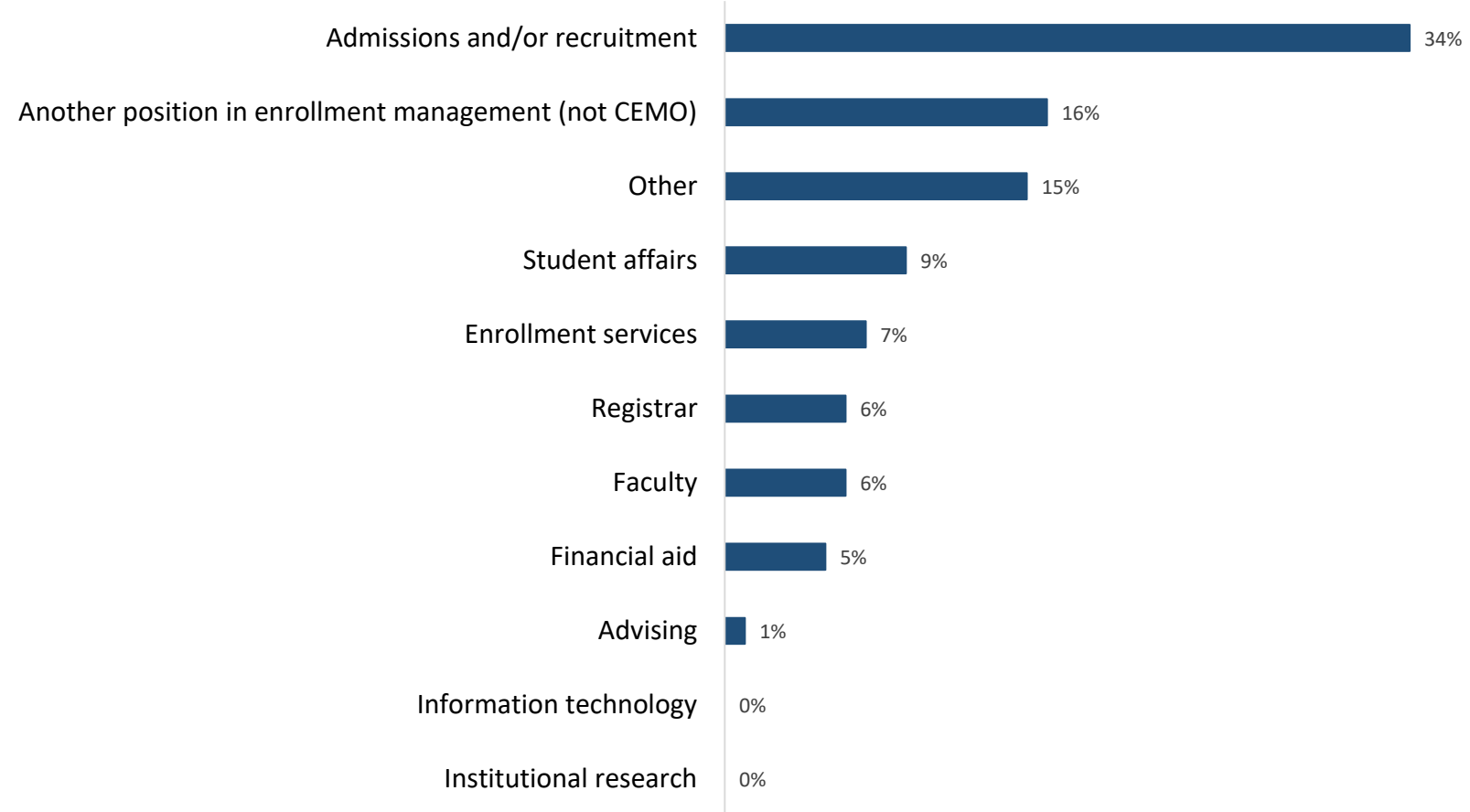
- Quick review of 2017 AACRAO CEMO Survey
- Searching for a CEMO?
 - The benefits of using a search firm
 - The CEMO search landscape
- Your job search
 - Working with a search firm

2017 AACRAO Survey of CEMOs

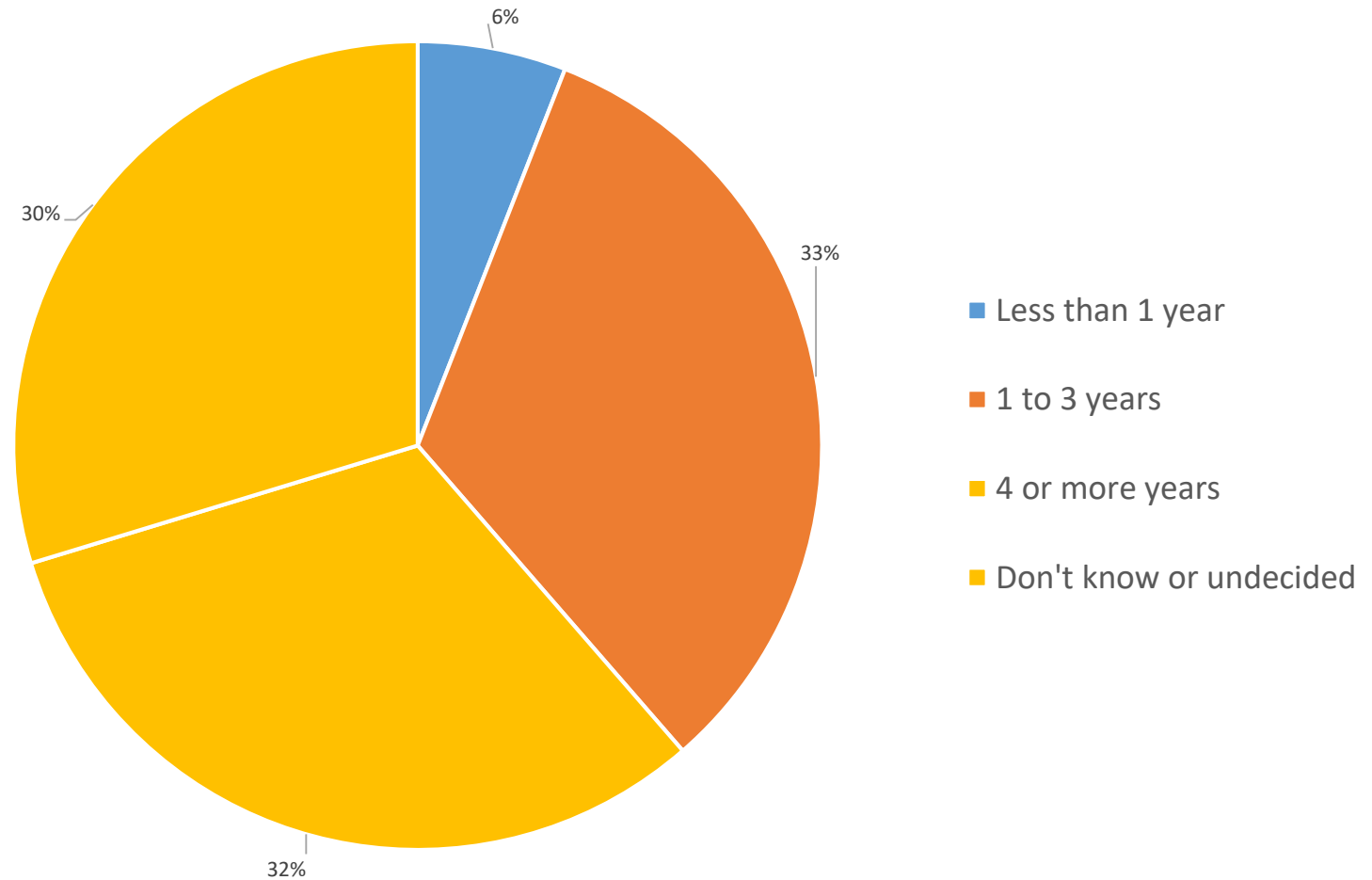


329 respondents

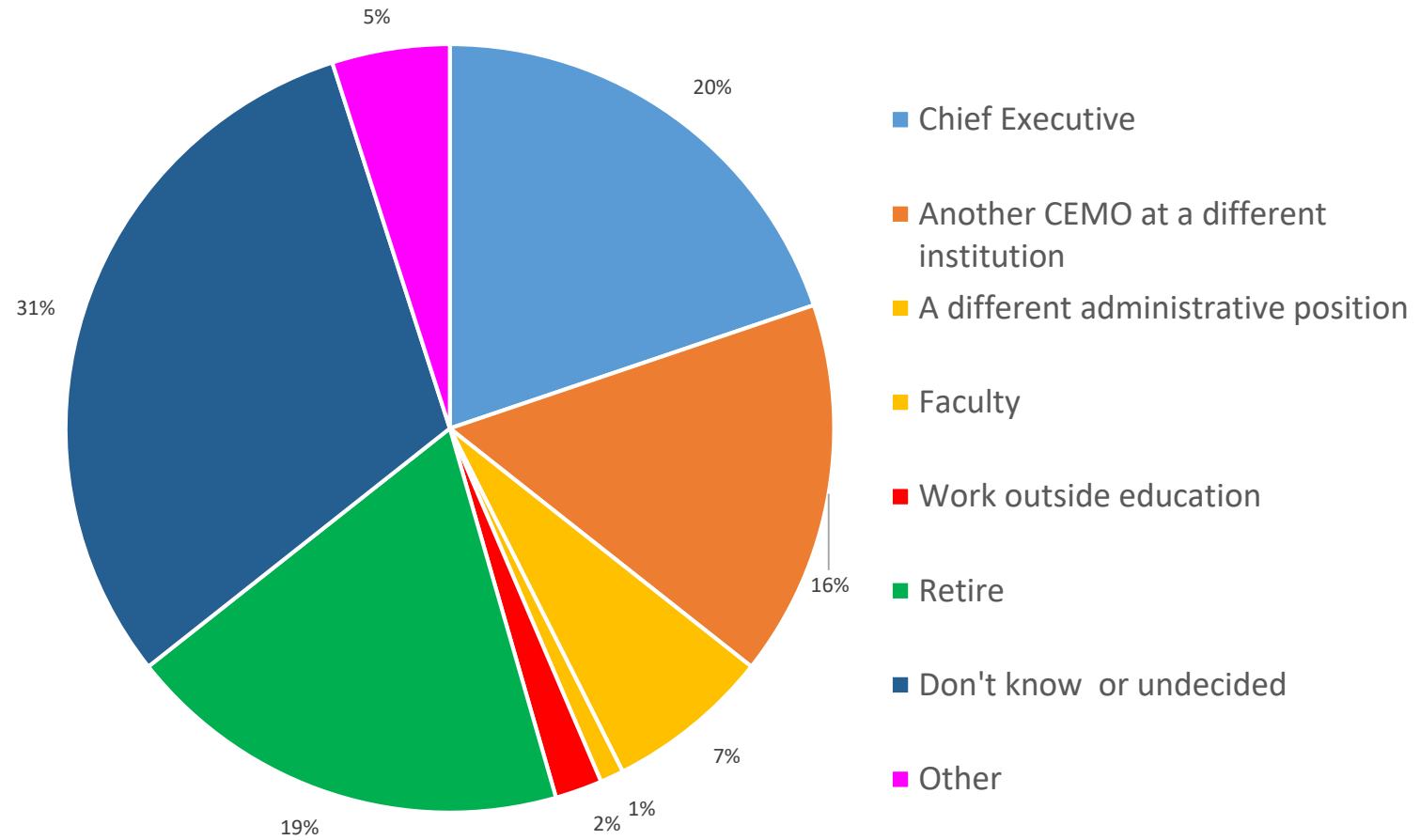
Higher Education Area of Employment Immediately Before Current CEMO Position



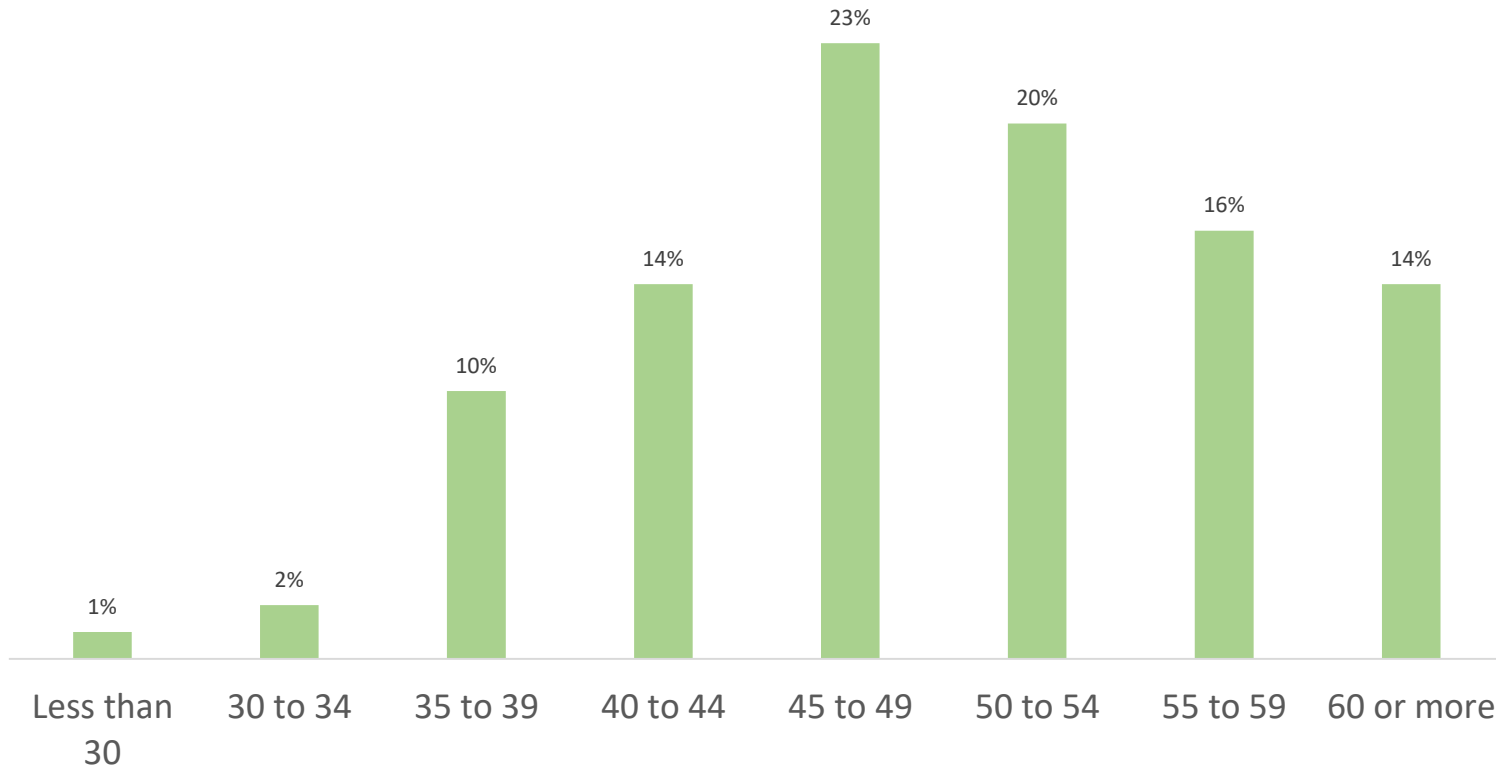
Percentage of Timeframe for Next Career Move



Next Career Move



Age





Grow Your **Enrollment.**
Develop Your **Career.**

November 3-6, 2019
Hilton Anatole • Dallas, Texas

Thank You

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